November 2010

# Submission and selection procedures

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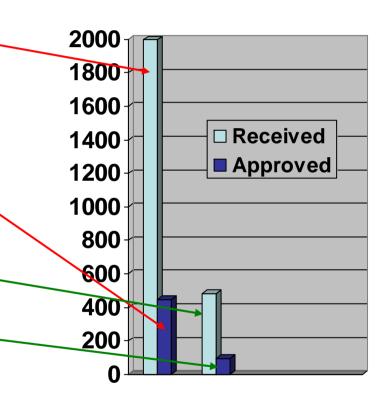




# Context: LLP 2010 - Success rate



- 448 approved
- **22**% (2009 24 %)
- 484 M€ requested
- 95 M€ allocated
- **20%** (2009 22%)





### Purpose of the presentation

- Maximise your chances of submitting a high quality application by:
- Identifying **key innovations** in the application and selection procedures
- Identifying and locating essential information
- Applying this knowledge during the preparation and submission of applications
- Main focus on Sub-programmes and Transversal Programme
  - Jean Monnet specifics explained in workshop





# Overview of presentation

- 1. Innovations 2011
- 2. Orientation:
  - Identify and locate key information
  - The application package
- 3. The key documents in context: The selection procedure in detail
- 4. Some advice from staff and experienced coordinators





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# Main innovations in 2011

- Priorities are exclusive
  - For actions where there are published priorities
  - Not applicable where there are no published priorities (Accompanying Measures and Erasmus Networks)
- New Action
  - Transversal Programme KA1 Networks
- International cooperation
  - CH and HR participate fully once formalities completed
  - Pilot for partners in 3rd Countries continues
- eForm for all
  - except Jean Monnet





#### **Innovations**



# **Exclusive priorities**

Priorities: http://ec.europa.eu/education/llp/doc/call11/prior\_en.pdf

- If priorities have been published they must be addressed in applications
- eForm cannot be submitted unless at least 1 priority is selected and justified
- Experts will judge whether they are sufficiently addressed
- The final selection take account of quality and coverage of priorities



#### Innovations



# Revised eForm

#### eForm 2011

- Erasmus Networks, Erasmus Accompanying Measures
- Paper submission for Jean Monnet
- All applicants have access to the Forms in November 2011

#### Few changes in content:

- Project content elaborated in Word and attached to the eForm
- Repetitions of information reduced where possible
- Only successful applicants need to provide data on past grant awards



#### **Innovations**



# Participation of Third countries

- Pilot implementation limited to multilateral projects and networks
  - in all Sub programmes
  - Certain part of the Transversal Programme (KA1- Net, KA2, KA3, KA4 only)
- Purpose of measures
  - Enhanced quality of education and training in Europe
  - Note: NOT to provide assistance and support for organisations in Third countries (EU external cooperation activities)

#### • Eligibility:

- Legal bodies (not individuals)
- Any country outside "LLP 31/33"
- Priorities specified
- Not "Associated partner"
- Financial considerations:
  - Maximum 25 K€ for all Third country participants
  - Third country grant additional to the LLP31/33 maximum grant
  - Maximum 75% of total eligible costs for third country participation
  - Budget: Subcontracting and Equipment not eligible





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### Orientation

### Take it step by step

Step 1 Understand the LLP

Step 2 Locate key information

Step 3 Complete the application package

Step 4 Send the application package

Step 5 Prepare for the next stage...







### Orientation

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# Step 1 Understand the LLP

### Agency procedures for

- 40+ different types of project under
  - Sub-Programmes
  - Transversal Programme
  - Jean Monnet Programme

#### Therefore

- Certain general issues (apply to all)
- Certain **specific** issues (apply to certain applications)





# Understand the LLP General issues - apply to all

### **Project content**

- Transnational impact
- Programme objectives

### Selection management

- Selection methodology
- Equal treatment
  - all applicants
  - those who decided not to apply

#### Importance of

- Eligibility criteria
  - Important formalities
- Exclusion criteria
  - Legalities
- Award criteria
  - Quality
- Selection criteria
  - Organisational capacity



#### **Understand the LLP**



Call for Proposals

Specific issues

- Priorities
- specific objectives
- Eligible costs

Programme Guide -General

- Application forms & Instructions
- Submission procedures
- Award criteria: scores and thresholds
- Notification of results
- Grant Agreements
- FAQs

Agency

- Deadlines
- Award criteria
- Start date and Maximum Duration
- Maximum grant
- Minimum consortium
- Type of organisations in consortium
- Target groups (end users / beneficiaries)
- Scope and type of activity



Programme Guide Actions



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#### Orientation



# Locate key information

#### Documentation relevant to all LLP Actions - DG EAC

- Official announcement of the Call for Proposals
- Strategic priorities
- Lifelong Learning Programme Guide Part I General Provisions
- Lifelong Learning Programme Guide Part IIa Sub-Programmes and Actions
- Lifelong Learning Programme Guide Part IIb -<u>Explanations by action</u>



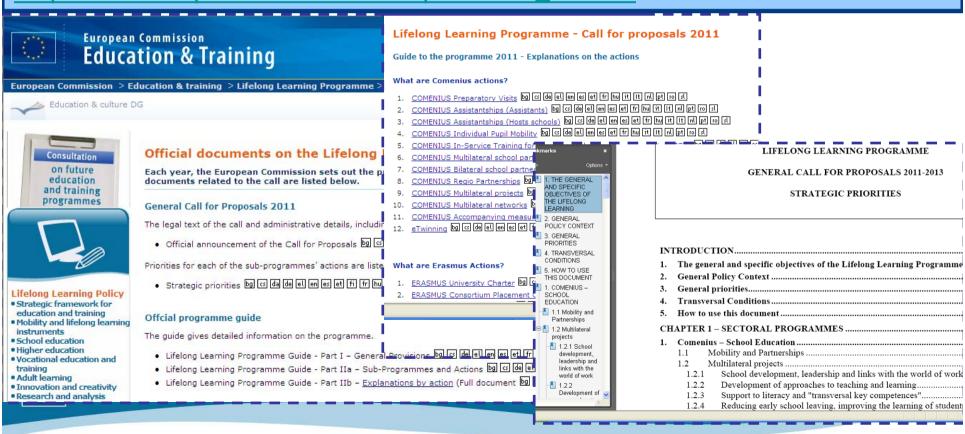
#### Orientation



# Locate key information

European Commission website: <a href="http://ec.europa.eu/llp">http://ec.europa.eu/llp</a> Official documentation relevant to all LLP Actions

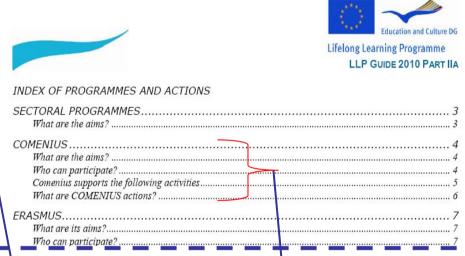
http://ec.europa.eu/education/llp/doc848\_en.htm



#### Orientation: Locate key information

LLP Guide: <a href="http://ec.europa.eu/education/llp/doc/call11/part1\_en.pdf">http://ec.europa.eu/education/llp/doc/call11/part1\_en.pdf</a>





Part I Understand the LLP! Part IIa
Understand
your
action!



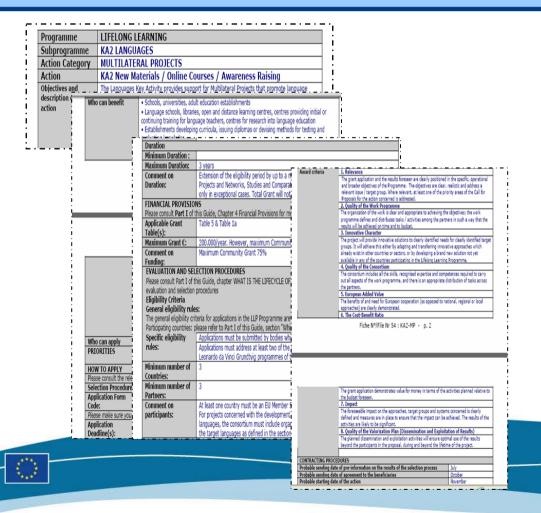


#### Orientation



# Locate key information

LLP Guide Pt IIb: http://ec.europa.eu/education/llp/doc1943\_en.htm



# "Explanations by Action" includes:

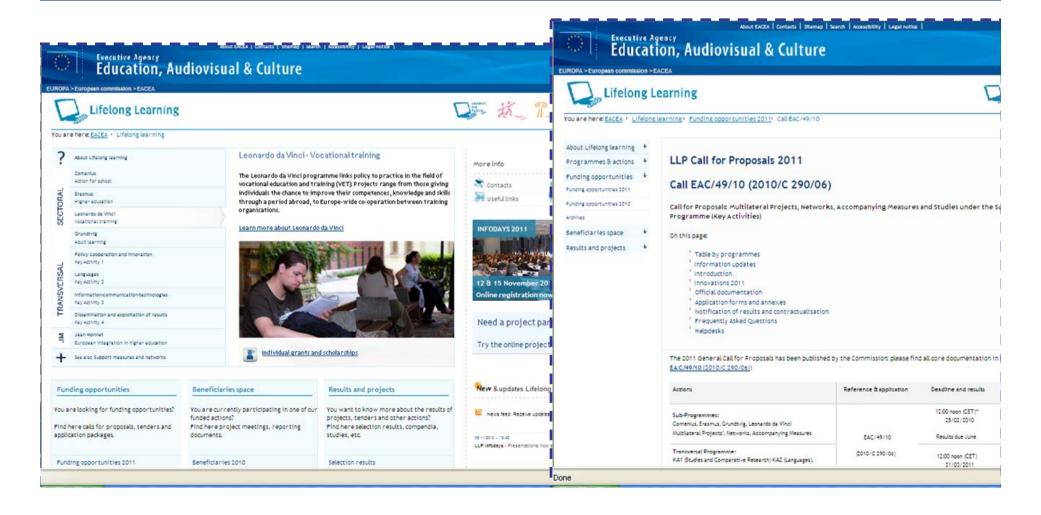
- Detailed description
- Eligible organisations
- Deadline
- Max duration
- Maximum grant
- Specific eligibility rules
- Minimum partnership

#### Orientation



# Locate key information

Executive Agency website <a href="http://eacea.ec.europa.eu/llp">http://eacea.ec.europa.eu/llp</a>
Documentation: relevant to "centralised" LLP Actions





# Locate key information Information for applicants

### Agency website

- Application forms and annexes
- Notification of results and contractualisation
- Frequently asked questions
- Helpdesks
- Information updates
- New / updated documents
  - Results
  - RSS feeds

+ information for and about beneficiaries:

Reporting requirements,
project handbook,
reports of activities,
compendia





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#### **eForm**

Part A: Data on applicant and partner organisations

Part B: Core information and data on the project

#### **Attachments**

- 1. Detailed description of the project
- 2. Detailed budget tables and GANTT chart
- 3. Declaration of Honour by the Legal Representative of the Applicant Organisation
- 4. Legal Entity Form



#### Complete the application package

### Use the Instructions for applicants









Lifelong Learning Programme



Instructions for completing the Application Form and its attachments

Multilateral Projects, Networks, Accompanying Measures, Studies and Comparative Research

Version 1: November 2010

#### TABLE OF CONTENTS

1 Introduction
1.1 Presentation and organisation of these Instructions
1.2 Contents of the Application Package
1.3 Deadlines and submission of the Application Package
1.4 Key documents
1.5 Third countries participation
1.6 The Award Criteria, Assessment Grids and Scoring Mechanism
1.7 Summary of the selection procedure
2. The Application Package - The E-Form
3. The Application Package compulsory Attachments
3.1 The Application package: Detailed Description of the project
3.2 Detailed budget tables and Work plan/Work packages summary chart (excel document)
3.3 Declaration of Honour By the Legal Representative of the Applicant Organisation (PDF, TIFF, JPEG)
3.4 Legal Entity Form (PDF, TIFF, JPEG)
4. Glossary
5. List of Organisation Types
-

- Explanations of selection procedure
- Information on 3rd country participation
- Step-by-step instructions and guidance for completing the forms and budget



## Complete the application package

### Use the eForm User Guide!









Lifelong Learning Programme

#### eForm User Guide

How to complete & submit the eForm

CALL DG EAC/49/10
LLP CENTRALISED PROJECTS AND NETWORKS

#### Deadlines:

	Main Calls 2011	Deadline for submission
•	Sub-programmes: Comenius, Erasmus, Grundtvig, Leonardo da Vinci Multilateral Projects, Networks, Accompanying Measures	28th February 2011 12:00 midday CET
	Transversal Programme: KA1 (Studies and Comparative Research) KA2 (Languages), KA3 (ICT), KA4 (Valorisation) Multilateral Projects, Networks, Accompanying Measures, Studies	31* March 2011 12:00 midday CET

#### eForm Technical Helpdesk:

Contact Details	Availability
Tel: +32 229 90705 Email: eacea-external-helpdesk@ec.europa.en	09:30 to 12:30 and 14:00 to 16:30 (CET/CEST) Monday to Friday

#### Table of Contents

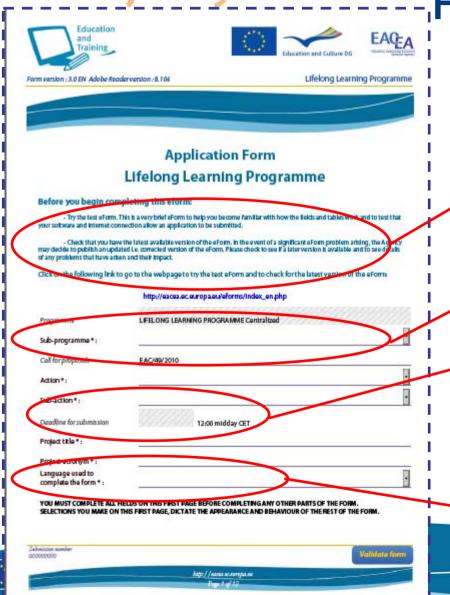
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Step-by-step instructions and guidance for completing the eForm



# Lifelong Learning Programme





Test eForm

Check latest version

Pick **Sub-programme** first!

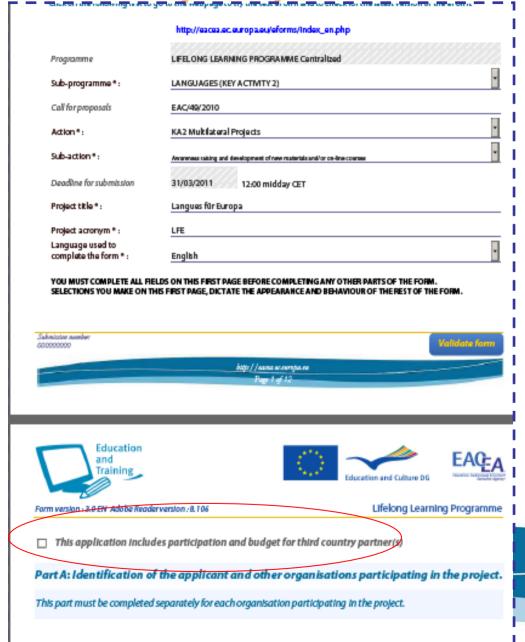
**Deadline 12h00 CET** for submitting eForm

#### Language of submission

Complete the application in 1 language only.

- Official EU language
- Understood by all partners

### Lifelong Learning Programme



Complete the application package

- 1 Front page FIRST!

Front page data enables relevant action-specific functions

- Third country participation
- Objectives and priorities
- Budget and duration

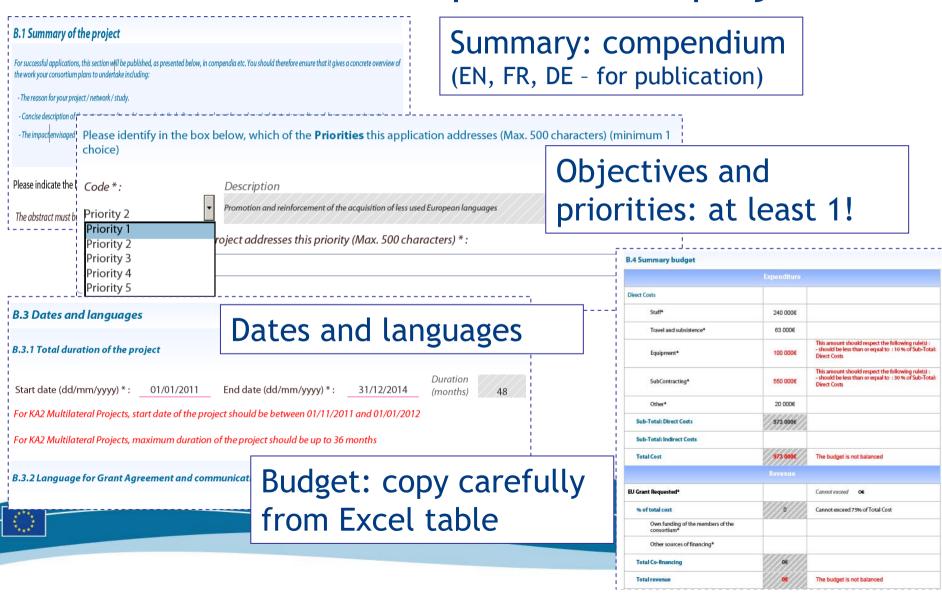
### Part A: Applicant, coordinator and partners



### Lifelong Learning Programme

Complete the application package

## Part B: Description of the project



# Lifelong Learning Programme



### Infoday Complete the application package

### **Attachments**

#### Attachments

Description of the project (WORD)\*:

Attach a document

Declaration of Honour By Legal Representative of Applicant Organisation (PDF, TIFF, JPEG)\*:

Attach a document

Detailed budget tables and Workplan/Workpackages summary chart (EXCEL)\*:

Attach a document

Legal Entity Form [Applicant Organisation only] (PDF, TIFF, JPEG)\*:

Attach a document





## Part C: Organisations and activities

### 2 questions per organisation

- Aims and Activities of the organisation
- Technical capacity: Skills and expertise of key staff involved in the project / network

### Provides important information for Experts

- What does the organisation do?
- What role in the proposed project?
- Avoids the necessity to provide CVs of key personnel
- Your opportunity to demonstrate the strength of your consortium





## Part D: Project Characteristics

- Why?
  - > Rationale and background of the project
  - > Transfer of results of previous projects
  - > Rationale of consortium
  - Innovative character based on analysis of existing work in the field
- Aims and objectives
- Methodology (milestones and indicators)
- European added value
- Budget and cost effectiveness



# Part E: Impact, dissemination and exploitation, sustainability

#### **Expected impact**

- During the life of the project
- After the project has finished

#### Dissemination and exploitation strategy

- How will news of the work be circulated and to whom?
- Measures to ensure optimal use of the results
- How will you know if your strategy is working (targets)

#### Sustainability

- Future after EU funding
- Mainstreaming
- Reaching new audiences



# Part F: Action / programme-specific information

### See Instructions for Applicants, Section 3.1

- Comenius Networks
- Erasmus Multilateral Projects + Networks
- Leonardo da Vinci Multilateral Projects
- Grundtvig all
- KA1 Studies and Comparative Research
- KA2 all
- KA3 all
- KA4 all



## Lifelong Learning Programme

#### Complete the application package

## Part G: Workplan and workpackages

**5 types:** Management, Dissemination, Exploitation, Quality, Development

- Minimum 1 workpackage for each type

#### **Deliverables**

- For each workpackage
- Language versions
- Reviewed at end of project!

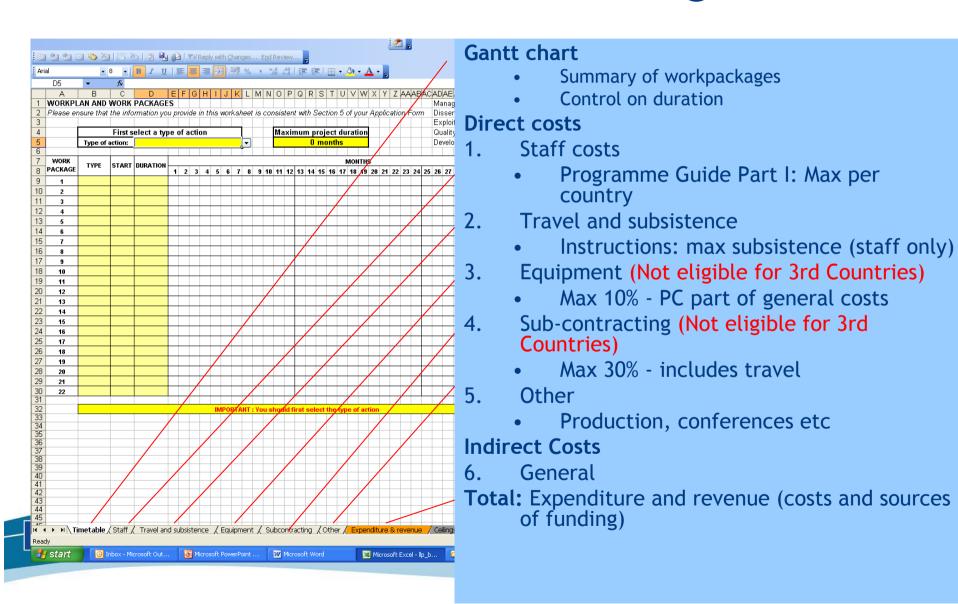
#### Resources: coherence with other parts of the application

- Staff allocation: coherence Part C
- Subcontracting: coherence budget
- Describe and justify other relevant costs included in the budget



#### Complete the application package

### Gantt chart and Budget



#### Complete the application package

### Gantt chart and Budget

						Expenditure	and revenu	e for Thir	d countrie	s partners	5			
ESTIMATI	ED EXPEN	D. and REV	ENUE for	Third countr	ies partne	rs	Projec	ct Acronym					]	
								LLP Action						
	Costs										Financing	)		
		Direct costs Indirect costs				Total p	roject	Community grant requested from LLP			Other sources			
	A. Staff costs	1. Travel and subsistence	3. Operatio 2. Other	B.Total operational costs	costs indire	Total project indirect costs (up to 7%)	Total	%	Max. grant = 25.000	%	Partner's own tunding	Amount	Specification	Total project revenues
	0,00%	0,00%	0,00%	0,00%		0,00%			0,00%		0,00%	0,00%		100%
%	0	0	0	0	0	0	0		0		0	0		
Total	U						0	0,00%		0,00%	I	I	I	
Total P1TC	0											_		
Total	_						0	0,00%		0,00%				

- Fill white cells manually
- Transfer contents of "consolidated budget" to application form
- Carefully!

Consolidated budget (LLP countries + Third countries): summary per type of cost

	LLP countries	Third countries	Consolidated figures
Staff costs	0,00	0,00	0,00
Travel & subsistence costs	0,00	0,00	0,00
Equipment costs	0,00	0,00	0,00
Subcontracting costs	0,00	0,00	0,00
Other costs	0,00	0,00	0,00
Indirect costs	0,00	0,00	0,00
Total costs	0,00	0,00	0,00
Grant	0,00	0,00	0,00
% of funding	#DIV/0!	#DIV/0!	#DIV/0



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# Send the application package eForm submission

- eForm validated and submitted with attachments on or before 12:00 CET
- Back-up
  - Original (paper print-out) to Correct address
  - Keep proof of postage (original)
  - eMail to eacea-llp@ec.europa.eu
  - Keep electronic acknowledgement (eForm)





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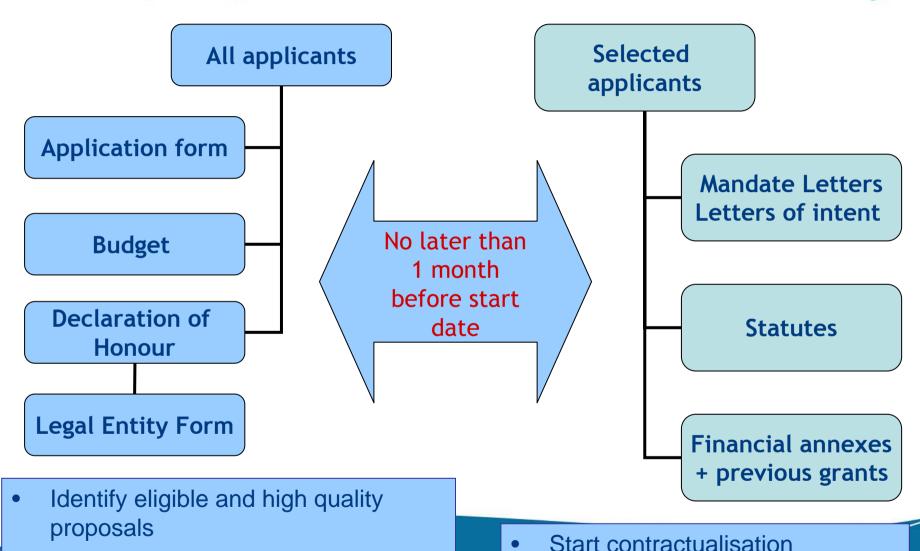
Limit workload of applicants

Notify applicants sooner

### Application procedure \

Reserve lists established







#### Prepare for the next stage



#### Contractualisation documents

#### **Each Partner Organisation**

- Original Mandate letter (multibeneficiary) / Letter of intent (Others)
- Information on other EU grants

#### All applicant organisations

- Statutes
- Financial documentation:
- bank details (and recent bank statement or signature / stamp of bank)
- VAT registration

#### Applicant organisations considered public

- Schools HE organisations providing education and training (statutes)
- 50+% annual revenues excluding grant funds- from public sources for 2+ years
- Controlled by public bodies or their representatives
- Justify if requested by Agency

#### **Provide**

- Financial capacity form
- Annual Accounts Balance sheets





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# Lifelong Learning Programme The selection procedure in detail

### Summary selection procedure



#### All applicants: Selection

February - March
Submit application
Acknowledgement
of receipt

March-June - April - June
Eligibility criteria
Exclusion criteria
Award criteria: peer
review
Selection Criteria



Evaluation Committee Financing Decision



#### Notification and contractualisation

### Analysis / Contractualisation

- Grant Agreement
- Financial guarantees

July, August,
September
successful applicants:
submission of
documents

July, August, September Notifications + feedback



August, September, October
Grant Agreements
Pre-financing



October, November
Reserve list

#### The selection procedure in detail



### Eligibility Criteria

#### **Dates**

- Deadline respected
- End date start date = duration

#### **Documents**

- Correct form
- Complete package
- Language
- Currency (exchange rate)

#### **Data**

- Minimum countries
- Maximum grant (% and €)

#### **Definitions**

- Legal entity (not individuals)
- Types of organisation





# The selection procedure in detail Exclusion Criteria

#### **Declaration of Honour**

- Signature of authorised person
- Confirms:
  - Legal status of organisation (public status or not)
  - Financially stable
  - Legally "clean"
  - Capacity to undertake the work
  - Consulted with all partners in consortium are in agreement with the content of the application



### The selection procedure in detail Award criteria

#### Peer review

- Experts
  - Common briefing
  - 2 Individual assessments
  - Consensus (automatic 3rd assessment)
  - Consolidation
  - Feedback to applicants
- Applicants have access to same information as experts (no secret documents)



#### The selection procedure in detail



#### Award criteria

- 1. Relevance
- 2. Quality of the work programme
- 3. Innovative character
- 4. Quality of the Consortium
- 5. European added value
- 6. The cost-benefit ratio
- 7. Impact
- 8. Quality of the Valorisation plan (dissemination and exploitation of results)
- 9. International cooperation (where applicable).

Third country participation adds value to the grant application, the activities proposed for the third country partner(s) are appropriate and the budget required for this purpose represents good value for money.





#### The selection procedure in detail



### Award criteria:

### Scoring mechanism

0	No evidence	fails to include a minimum amount of evidence to enable the criterion to be evaluated				
1	Very weak	addresses the criterion but with significant or many weaknesses				
2	Weak	addresses the criterion but with some weaknesses				
	Threshold					
3	Acceptable	addresses the criterion satisfactorily				
4	Good	addresses the criterion with some aspects of high quality				
5	Very good	addresses the criterion with all aspects of high quality				

### **Lifelong Learning Programme**

Award Criteria

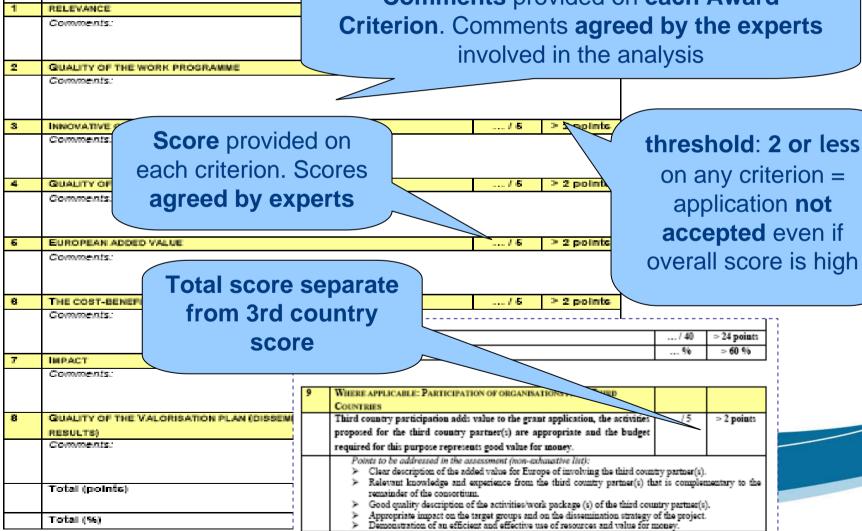
The selection procedure in detail

### Award criteria Feedback form



Applicants will receive feedback on their proposal score - comment and score for each award criteri .....

> Comments provided on each Award involved in the analysis







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#### General

- Start with a clear idea of the ideal mixture of skills
- Partner organisations also need to find the results relevant and useful
- Mix "old" and "new": previous collaborators + new ones

#### Finding partners

- Work with your own networks (former projects, other projects)
- Work with organisations with the skills needed for the specific project
- Use recommendations of people you trust (colleagues, previous partners)
- Programme compendia and partner-search databases
- Select carefully according to criteria you establish in advance

#### Working with partners

- Ensure that **partner involvement** (work packages and budget) has been fully discussed and agreed
- Involve them in all stages of development and drafting



# Advice on completing the form

- Have the project idea firmly in mind in advance of starting to complete the form
- Take time to understand how the form is constructed
- Be sure that your project fits into a specific LLP action
- Allow time for drafting and reviewing and redrafting the texts
- Test your draft application on someone outside the partnership
- The **time required** is variable (a few weeks to more than a year from concept to finalisation)
- Partners who provide low quality input to the drafting of the application may not provide high quality input into the project!
- It is a time-intensive process and will require dedicated staff time
- Don't wait until the last minute of the last day before submitting the eForm



# Lifelong Learning Programme Advice for "first-timers"

- Your early planning should take into account:
  - Mentors and a project team in your organisation
  - Experienced partners and external evaluator
  - Avoid chairing meetings
  - Gaining experience as a project partner before becoming coordinator
  - As a manager, focus significantly on tasks and quality assurance
- Approval from participating institutions is essential and can take time
- The objectives of the project need to fit into the objectives of the partner organisations and the objectives of the LLP funding stream
- When planning communication with partners take into account:
  - Importance of social time
  - Blending different types of meeting (workshops and virtual meetings as well as formal meetings)





### Application quality - A strong proposal is:

- Coherent (problems, solutions, target groups, activities, budget, ambitions/resources/competence)
- **Simple** (objectives, approach)
- Evidence based (ex-ante needs analysis, state of art)
- Clear (identifying the need for such proposal, the solutions, and the outputs)
- Rigorous in its planning (which activities, when, for how long, and with what resources)
- Explicit (do not take for granted any information, if it is not in the application it cannot be taken into account)
- Circumscribed (a proposal is not about solving the world's problems, but about solving a specific issue)

